



November 28, 2012

TO: JD Kehrman, City Manager

FROM: Shawn Middendorf, Local Manager (Alliance Water Resources)

RE: **CITY CAPITAL PURCHASE**  
**Waste Water Collection System**  
**CCTV Camera**

The existing tractor camera used for CCTV inspection of the waste water collection system is in need of replacement. The drive components are completely worn out so that the wheels wobble when driven, sometimes causing the tractor unit to roll over inside sewer mains. This unit is nearly 9 years old, with a life expectancy of approximately 10 years, according to the manufacturer. The cost to repair the existing unit is approximately 52% of the cost of a new unit. Repairs are only warranted for 30 days, whereas a new camera comes with a 1 year warranty. There is only one quote for repairs, and one quote for a new camera; estimates for changing to a completely different camera system are around \$60,000+/-

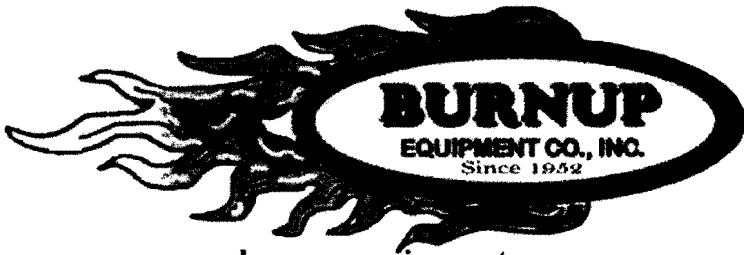
Quotations as follows:

Burnup Equipment Co, Inc.: \$8,500

At this time, I am requesting approval to purchase one (1) CCTV tractor camera unit from Burnup Equipment Co, Inc. for the amount of \$8,500. Burnup Equipment is a sole source vendor for Aries CCTV equipment. This will be purchased using City funds from budget line item 500-5-4201-231.

If you have any questions, please contact me.

Cc: Gary Johnson, file



Parts, Sales & Service for all Your  
Refuse and Municipal Equipment.

Phone: 816-252-8700

Fax: 816-252-4541

[www.burnupequipment.com](http://www.burnupequipment.com)

1150 S. Sterling Independence, MO. 64054

To: Alliance Water Resources Inc.

Attn: Foxie Sumner

Email: [fsumner@alliancewater.com](mailto:fsumner@alliancewater.com)

Date: November 8, 2012

### QUOTATION

(1) Aries TR3101 badger Tractor Sales Kit,	\$8500.00
--	-----------

Includes the following:

- TR3101 Badger series tractor, 6" to 15" lines
- One set each of 3-3/8", 4-3/8", & 5" rubber tires
- TR3001 Spare parts kit
- Storage & transportation case
- Operations manual

Does not include any shipping or handling charges

Quoted By: Chris A. Burnup

**Thank you for choosing Burnup Equipment Co., Inc.  
Since "1952"**



Parts, Sales & Service for all Your  
Refuse and Municipal Equipment.

Phone: 816-252-8700

Fax: 816-252-4541

[www.burnupequipment.com](http://www.burnupequipment.com)

1150 S. Sterling Independence, MO. 64054

To: Alliance Water Resources Inc.

Attn: Foxie Summer

Email: [fsummer@alliancewater.com](mailto:fsummer@alliancewater.com)

Date: November 2, 2012

### QUOTATION

(1) 950318 Kit, Upgrade TR3100 Side Rails to TR3101 In house only	\$4,455.00
--	------------

Does not include any shipping or handling fees.

Quoted By: Chris A. Burnup

**Thank you for choosing Burnup Equipment Co., Inc.  
Since "1952"**